



CASE STUDY

STABILISING A HIRING PROCESS FOR LONG TERM SUCCESS

OVERVIEW & BACKGROUND

Throughout the last 3 years, we have partnered with one of the country's leading manufacturers in the heating and hot water industry, providing solutions for both residential and commercial environments.

While day-to-day back-office recruitment was under control, specialised positions posed ongoing hiring struggles for the team. Sourcing the right people for the right roles was a continuous issue without the detailed knowledge necessary for a successful process.

They knew continuing this way would lose time and cause long-term problems – they needed to stabilise and streamline the recruitment process by having one trusted point of contact. That's where we came in.

OUR APPROACH

Knowing these key issues, this was an opportunity to demonstrate the knowledge gaps we could bridge with our understanding of the qualifications and requirements needed for someone to succeed in the roles.

Over the years, we have invested time in understanding each business we work with to its core – the ins and outs of what makes that business run and who thrives within it – so that we don't waste any time when a new position becomes available.

This company was no different.

OUTCOME

In the best interest of the company, we were never looking to provide a one-off short-term solution. The only way to develop a true streamlined recruitment process is to have a sole contact readily available with all the information needed to find the right candidate.

When we are contacted about a role, our team already understands the business, and, in turn, they know we are a trusted supplier. In this fast-paced industry, we make it our priority to not waste any time.

WHAT THE CLIENT SAYS...

"Working with Futures has been a pleasure. Their team consistently demonstrates professionalism, dedication, and a deep understanding of our hiring needs."

"They've helped us find exceptional talent quickly and efficiently, making the recruitment process seamless and stress-free."

"While a lot of recruiters seem to be just chasing the money, Chris and the team chase the right person to fit our business – something you don't get with many recruiters."