



CASE STUDY

ONE CONTACT. REAL RESULTS.

Trusted Recruitment for a Top UK Manufacturer

THE BACKGROUND

For the past three years, we've partnered with a leading UK industrial manufacturer, supporting both their B2B and B2C operations.

While they had everyday recruitment covered, filling specialist technical roles remained a consistent challenge, costing them time and risking long-term disruption.

OUR SOLUTION

We invested upfront time in understanding how their operation runs - who thrives, where skills gaps sit, and what makes someone a fit, technically and culturally. So when a specialist role lands, we're not starting from scratch. We're already on it.

Our consultants became their single point of contact. That relationship is what we built our delivery around.

THE REQUIREMENT

They needed more than a recruitment agency. They needed a partner who understood their setup, knew what 'good' looked like, and could move quickly.

One trusted contact.
No rebriefing.
No slow turnaround.

CHALLENGES OUR EXPERTS FACED

Translating shifting technical needs into targeted searches.

Avoiding generic shortlists by digging deeper into role fit.

Aligning the pace of delivery with fluctuating demand from ops.

EXPERT ACTION PLAN

Fast-turnaround shortlists – only people ready to hit the ground running.

Transparent feedback loops to keep hiring managers in control.

Proactive pipelining of niche talent.